Each quarter, I look forward to writing this market update to share with our clients and our friends what we saw in the market over the past three months and what we see looking forward. It feels like time is in fast forward as the quarter end seems to come faster and faster each year.

Warren Buffett has been known to say, "The stock market is a device to transfer money from the impatient to the patient." As you know, we think a lot and be patient as we make changes to our portfolios. There are many issues facing investors right now, an election, interest rates, inflation, and a potentially slowing economy to



Mike Mills Managing Partner CFP, CLU, CFS

name a few. As your trusted advisors, we are doing all we can to take in information to allow us to give the best advice possible. If you have questions on anything in this newsletter, please reach out so we share any information that may help you feel more confident in your financial situation.

SECTION I – QUARTERLY MARKET REVIEW SECTION II – MIKE'S COMMENTARY, QUESTIONS, AND QUOTES SECTION III – TAX CORNER – 2026 SUNSET SECTION IV – AROUND THE MWA OFFICE SECTION V – PICTURES WORTH LOOKING AT

Quarterly Market Review

The 3rd quarter of 2024 saw a strong performance with all Stock and Bond Markets across the world were up with Global Real Estate leading the way at 16.04%, followed by Emerging Market Stocks at 8.72%, International Developed Market Stocks at 7.76%, US Stock Market at 6.23%, US Bond Market at 5.20% and finally Global Bond Market ex US at 3.48%. Even better news is that all these markets have been up over the past 1-, 5-, and 10-years. To read the full Market Review Deck <u>CLICK HERE</u>.

Mike's Commentary, Questions, and Quotes

- 1. Reversion to the mean concept (Review your allocation)
- 2. Why we believe DFA is still the best tool available for equities

Reversion to the Mean: Markets and Market areas will eventually revert to their mean either upwards or downwards...nothing grows to the moon.

- Recent examples- China's big tech stocks are up 40% in 10 days once they issued stimulus to curb their economic quagmire.
- A couple months ago the Mag 7 went down 10% in a few trading sessions on Japanese carry trade unwind.
- Spread between smallest cheapest stocks and biggest stocks is about the widest it has ever been. Will it revert? Will the spread narrow? (Of course it will, I just don't know when.)

I've attached a short article by Weston Wellington titled the Vanishing Value **Premium** from 2016 that discusses reversion in the value premium in the late 1990s, a period that is probably like today, except with slightly less exuberance. At least, so far. Back then companies did not have earnings, today many of the companies have tremendous profits, but the overall market is probably fully valued, according to GMO we are about 50% above valuations US. normal mean in the (Source: https://www.gmo.com/americas/research-library/a-second-opinion-is-justwhat-the-doctor-ordered 9-24 insights/ Buffet is raising cash and sitting on billions more than normal. This is probably as good a reason as any to reevaluate your allocation, risk, and timeframe. Are you prepared to ride through whatever the future might throw at you with your current allocation?

<u>Client To-do:</u> Re-Review your expected rate of return expectations and the portfolio's risk characteristics (in dollars and percent change). Making sure you understand the amount your account could fall or decline your portfolio allocation is a great exercise. If any changes

need to be made, we would like to do it while we are experiencing large gains not after losses.

In the attached article, the Vanishing Value Premium, Weston Wellington) reviews the last time "Growth" outperformed "Value" stocks in the late 1990s. The Takeaway I want investors to remember: Markets revert their mean returns very quickly. We never know when these changes in prices will occur, only that they will occur, and even though an area of the market may outperform or underperform for a decade, these reversions or changes in price usually happen in a few days or weeks. Will the expensive fall in price, will the underperforming areas rise in price, or will it be some of both? Those changes are hard to predict, but you can rest assured at some point the prices will change, eventually falling or rising to their mean returns. Mean Reversion is the strongest force in finance. It's kind of like gravity. Investors must be aware that when one area of the market outperforms for a long time (Like many of the biggest Tech companies in America) it gradually sucks investors in, then, when the most are invested, Boom!!! something happens, often unexpectedly and everyone bails, prices over-shoot to the downside, fear is widespread. And just like that, the whole class then trades at or below its mean returns until the buyers return.

This is one of the primary reasons we practice "**threshold-based rebalancing**" on the accounts we manage. We are constantly counterbalancing paying taxes on unrealized gains compared to your expected future savings that could be used to buy the areas we are underweight with the risk reduction that can come from selling our winners and buying underperforming areas of the markets. As a general rule we don't like to pay taxes in taxable accounts unless we are way out of whack and don't have another way to reduce the risk we are unwilling to take.

Rebalance: a technical term we use that describes the process of adding money to areas of the market where portfolios are underweight or withdrawing funds from positions in the portfolio that have grown and are overweighted.

Why we believe DFA is still the best tool available for equities:

A story about me drinking a little more Kool-Aid. Last week, I spent a few days in Oklahoma with a study group, which comprises a few of my peers that own similarly sized investment firms from around the old Big 12. As always, it was a great time to share best practices and gather new ideas on how to better serve our clients. Advisors that use Dimensional Funds (DFA) as an investment tool have often been accused of being "cult-like" because of our stubborn conviction in DFA's evidence-based approach that makes it difficult for other fund providers to earn a spot on our investment roster. Why do outsiders view it as "cult-like"? Besides the fact DFA shares our "client first" mentality, I think it is because they are 1 of a kind. There are tens of thousands of mutual funds, ETFs, and index funds that investors could buy, but they are still one of the few firms I know that only invest based on the belief that predicting markets is too inconsistent and is not worth the time. Instead, they use the information contained in prices to make better implementation decisions and to generate index beating returns by excluding classes of securities with low expected returns and by maintaining greater weighting to securities that pay premiums to market returns.

Think about it this way: If indexes are good, and they have outperformed most investment managers, and they have. DFA has outperforms most equity indexes, so where else can you get an investment that has consistently beaten index returns for 40+ years and that has evolved and continued to win even as markets have changed and evolved?

Dimensional is relentless about finding the best way to systematically capture more of the investment returns available without trying to predict the future (which is unknowable).

(Markets are made up of a lot of smart people and machines, and all of us are usually smarter than just a few of us.)

EXHIBIT 1: Portfolio Performance

Annualized Returns for Periods ending September 30, 2024

	YTD	1 Year	3 Years	5 Years	10 Years	Since January 2004
DFA Global Allocation 25/75 Portfolio	7.41%	12.24%	3.06%	4.54%	3.96%	4.37%
Global 25/75 Composite Index (SP/ICE)	7.34%	12.30%	3.47%	4.40%	3.68%	3.91%
DFA Global Allocation 60/40 Portfolio	12.06%	20.93%	5.58%	8.57%	6.91%	6.75%
Global 60/40 Composite Index (SP/ICE)	12.10%	20.68%	5.33%	7.94%	6.32%	6.10%
DFA Global Equity Portfolio	17.29%	30.35%	8.99%	12.93%	9.90%	9.01%
MSCI All Country World IMI Index (net div.)	17.83%	30.96%	7.44%	11.87%	9.20%	8.25%

Performance data shown represents past performance and is no guarantee of future results. Current performance may be higher or lower than performance shown. The investment return and principal value of an investment will fluctuate so that an investor's shares, when redeemed, may be worth more or less than their original cost.

To obtain the most current month-end performance data, visit dimensional.com

 The Global 25/75 Composite Index (SP/ICE) is an unmanaged hypothetical index composed of 25% S&P Global BMI Index (net dividends) and 75% ICE BolA 1–3 Year Global Government Index (hedged to USD).

 The Global 60/40 Composite Index (SP/ICE) is an unmanaged hypothetical index composed of 60% S&P Global BMI Index (net dividends) and 40% ICE Bol/n 1-3 Year Global Government Index (hedged to USD).

Performance includes reinvestment of dividends and other earnings. See "Appendix: Standardized Performance Data and Disclosures" to learn how to obtain complete information on performance objectives, risks, advisory fees, and expenses of Dimensional's funds. Indices are not available for direct investment. MSCI data @ 2024, all rights reserved. FISE fixed income indices @ 2024 FISE Fixed income LLC All indice reserved.

Let's look at the numbers in an effort to back up why I am very reluctant to drink someone else's Kool-Aid:

Even in periods of time as short as 10 years (which is pretty short in investment markets) DFA has consistently posted gains in both stocks and bonds) See chart below:

In the picture below, this illustrates the 3 Equity Factors (Premiums) DFA fund's weight towards. I think it is likely that these areas will continue to offer investors premiums in the future similar to their long-term mean returns shown in the picture. Today High profit has outperformed, but Value has lagged. Owning multiple premiums domestically and internationally ensures consistent success across time periods.

DFA's approach and core beliefs are just different than all the other investment companies I've uncovered in the 25 years that I've been at this. With their 40-years track record of success, just about everything has changed at DFA except **their core beliefs that markets are efficient**, and that **better implementation is the key to winning** the game of investing. They continue to understand their lane and where they do best. They know that portfolio costs have a large effect on investment returns and as they have grown and reached scale, they continue to pass on lower fees to their fund's

shareholders. As a data-driven firm, they measure everything, which can help them prove that the many small steps they take daily managing our money continue to work and create value.

Today DFA offers a full suite of mutual funds, ETFs, and separately managed accounts. This gives advisors like me many different tools to help our client's reach their goals.



Past performance is no guarantee of future results. Actual returns may be lower. Indices are not available for direct investment; therefore their performance does not reflect the expenses associated with the management of an actual portfolio. In USD. Bars are represented by the following indices, in order. Dimensional US Small Cap Index, SAP 500, Dimensional Imensional Imensional Imensional Imensional Imensional Emerging Markets Small Index, MSC Emerging Markets Index (gross div.), Jama/French US Value Research Index, Fama/French US Growth Index, Tama/French Istensional Value Index, Fama/French US Use News State Index, Fama/French Istensional Growth Index, Tama/French Istensional Low Politability Index, Fama/French International Low Politability Index, Fama/French International Low Politability Index, Fama/French International Growth Index, Tama/French International Low Politability Index, Fama/French International State State Low Politability Index, Fama/French International How Politability Index, Fama/French International Low Politability Index, Fama/French International How Politability Index, Fama/French International State State Low Politability Index, Fama/French International State State Davids State State Davids State State Davids State State State Davids State State Davids State Dava

Well-structured portfolios that pursue premiums associated with small market capitalization, low relative price, and high profitability have higher expected returns than the market portfolio. The equity portions of the Global Allocation Portfolios consist of Dimensional core equity portfolios that invest in the US, developed markets outside the US, and emerging markets. Together, these core equity funds create a global total market solution with an integrated emphasis on stocks with higher expected returns.

EXHIBIT 7: Dimensions of Expected Returns Illustrative index performance: annualized compound returns (%) in US dollars

How can I tell DFA is as amazing? One way you can tell is to just look at the 20-30-40 year performance and track record of their funds that have been around that long. This is the easy way. Their record of not closing/merging funds for poor performance is unmatched in the industry. Their track record of outperforming indexes which have outperformed most active managers is consistent and explainable. What DFA managers are doing under-the-hood has changed and evolved as markets have evolved and the tools have changed from mutual funds to Exchange traded Funds (ETFs) to separately managed accounts, but the reasons for their success haven't changed.

PERIODIC PEREORMANICE: ANNUALIZED RETURNS

They are still one of the only firms I know that isn't an index manager and they also only invest based on the belief that predicting markets is too inconsistent and is not worth the time. Instead, they use the information contained in prices to make better implementation decisions and to generate index beating returns.

Think about it this way. If indexes are good and outperform most investment managers and DFA outperforms most equity indexes, where else can you get an investment that has consistently beaten

as of 09/30/2024						
	3 Months	1 Year	3 Years	5 Years	10 Years	Since Inception 12/23/1981
US Micro Cap Portfolio (I)	9.14%	26.71%	7.01%	12.11%	9.82%	11.54%
Russell 2000 Index	9.27%	26.76%	1.84%	9.39%	8.78%	-

Performance data shown represents past performance and is no guarantee of future results. Current performance may be higher or lower than the performance shown. The investment return and principal value of an investment will fluctuate so that an investor's shares, when redeemed, may be worth more or less than their original cost. Performance includes reinvestment of dividends and other earnings. Returns for periods shorter than one year are not annualized.

I could show you this lots of different ways, but I decided to go back and to select DFA's 1dst product offering their Microcap Fund. It divides the world into 10 slivers largest to smallest and just buys all of the 9's and 10 smallest companies then excludes the ones likely to go bankrupt and the REITs. Here's how it has done:

Over 1-1.5% may not seem like a lot, but if you compound that tax efficiently for over 40 years, it is huge.

Currently DFA monetizes 3 Premiums (in equity) that exist in market data. This strategy has been labeled **"Factor"** investing by the market. ---Premium must be Pervasive across markets (it can't be only work in a few places)

On the 1st page of Dimensional Fund Advisor's website it says, "The scientific pursuit of a better way to invest". "Our daily, systematic approach to outperforming benchmarks and peers sets us apart. We go where the science leads, continually innovating to improve outcomes for investors." 40+ years of expertise capturing higher returns" How much more proof do you need? If you go look under the hood and you understand how cost, taxes, and turnover from buying and selling effects long-term compounding of money you will understand why I still believe their approach offers investors one of the most reliable and consistent ways to win.

index returns for 40 years through better implementation and that has evolved as markets have changed.

What is required for a Factor to become an investable for DFA? --Must have a Robust Data Set

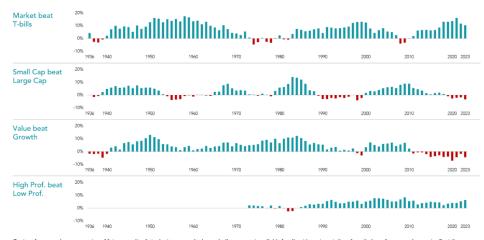
--Premium must be Persistent across time periods (it always works)

Why is this important to me?

- a. Because US markets have done well, now is the time to decide how much you are willing to lose before the next market downturn arrives. If you want to reduce risk, we want to do it while markets are near highs not after they have lost 20%+. I don't know when markets will go down, but I am certain that has worked the last 10-15 years is unlikely to be the best performer the next 20 years.
- b. Decisions do you hold steady where you are currently at?
- c. Sources of portfolio Defense: Do you feel comfortable about the amount of defense you in bonds or cash/cash value, or hedge fund? If you are still saving money, do you understand the added protection you get from using future savings as defense? If your house is paid off have you set up HELOC. If you are going to count any of this as emergency defense, are comfortable with when you would deploy this strategy?

Historical Observations of 10-Year Premiums

Equity, size, relative price, and profitability: US Markets



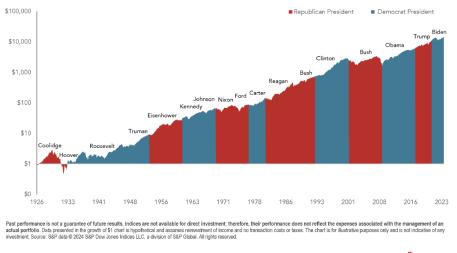
Past performance is no guarantee of future results. Actual returns may be lower, Indices are not available for direct investment; therefore, their performance does not reflect the expenses associated with the management of an actual portfolio. In USD. 10y-expersions are acculated as the difference in annualized for direct investment; therefores the horizon does include lower future baseling. The second s

https://my.dimensional.com/dimensional-looks-at-rebalancing-every-dayindexers-cant Explains difference and DFA and Index rebalancing Daily vs 1x per year.

Article: Stick the Landing

Markets Have Rewarded Long-Term Investors Under a Variety of US Presidents

Hypothetical growth of a dollar invested in the S&P 500: January 1926–December 2023



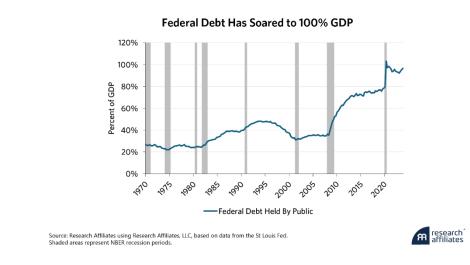


The market and presidential elections: No matter who wins broadly the returns have been almost exactly the same under both parties.

Scouring the market:

You may notice I don't change the positions in our portfolio very often. It is not because we are not looking. We have a high bar. We are constantly looking for strategies or assets that we think have the potential to make the portfolio have higher returns or that could offer the portfolio less risk in market declines depending on if your portfolio is targeting lower risk, higher returns, or both. Another consideration is taxes. It doesn't matter what you

earn it only matters what we keep. For those investors that are in high income tax brackets, we will favor municipal bonds over taxable bonds in most classes. Making this decision results in lower gross returns but higher aftertax yields. The DFA & Vanguard funds we primarily own in our core positions are extremely tax efficient and rarely distribute capital gains, even in years like 2023-2024 where returns were very large. These managers are constantly trying to use every mechanism available to save you money. Dimensional rebalances daily. They use many innovative strategies that may seem like they are picking up pennies, but over 365 days it results in better implementation and shows up in their returns, as they continue to beat their indexes, which are good they just aren't as good.



Source: <u>https://www.researchaffiliates.com/publications/articles/1035-</u> stealth-tax-on-prosperity

Immigration and the Economy: This is another interesting article that looks at birth rates and immigration, and how they relate to the United States

success. I think we all understand that we must secure the border, but a wise immigration policy is good business.

EXHIBIT 1: 60/40 - "LOST DECADES" ARE MORE COMMON THAN YOU THINK

Most started with high valuations on stocks and/or bonds



*60% U.S. Equities (S&P 500), 40% U.S. Bonds (U.S. Treasuries)

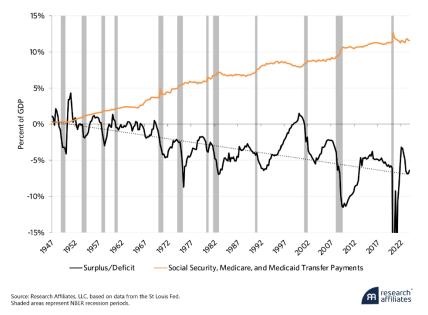
As of 6/30/2024 | 60% U.S. Equities (S&P 500), 40% U.S. Bonds (U.S. Treasuries) rebalanced monthly. Sources: Bloomberg, Global Financial Data (early history), Factset (S&P500 returns and CPI), J.P. Morgan (J.P. Morgan GBI United States Traded), Shiller data, Federal Reserve Bank of Philadelphia (U.S. Treasury Yields and Long-term Inflation Expectations). Real yield is the yield on the 10-Year U.S. Treasury minus Philly Fed Long-Term Inflation Expectations (1992-present) or the 12-month trailing CPI (early history). Current CAPE = 31 and Real Yield = 1.0%.

Source: https://www.gmo.com/americas/research-library/a-second-opinion-is-just-what-the-doctorordered 9-24 insights/

I thought **A Stealth Tax on Prosperity** was an interesting article. It was packed with good visuals and interesting information that compared spending and saving across decades, but I think my biggest takeaway had to do with paying down our debt and America's prior budget surpluses. Americans and the Politicians we elect don't choose to understand that as a country we must eventually address the giant elephant in the room, our ever-growing national debt. Continuing to ignore it puts the dollar as the reserve currency at risk and in the longer-term it could even impact our discredit our superpower status. We need our government to have the dry powder to freely deficit spend and bridge the economy as we enter large recessions (like the financial crisis or COVID) that cause high unemployment

Mills Wealth 3rd Quarter Market Update - 2024

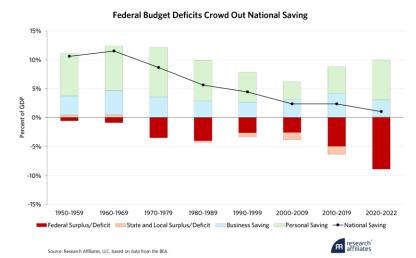
and lower economic activity, however as we come out of these recessions and economic activity resumes and the economy is humming, we must have the fiscal discipline to pay down the debts we accumulated, so we stay fiscally strong and have the capital to get us through the next calamity.



Entitlement Spending Financed by Deficits

"Recessions thus produce a negative cyclical correlation between public and private saving; government spending of newly borrowed money fills the hole in aggregate demand created by private sector precautionary saving. This process is standard Keynesianism – but only by half. We haven't followed the other part of Keynes' policy prescription that requires running budget surpluses to pay down public debt during economic expansions, such as now. This failure is causing the soaring debt and unsustainable deficits discussed above."

While public and private saving are negatively correlated across the business cycle, they are positively correlated over the long run. The reason is clear. **With a publicly provided retirement income, many rationally save less.** And when entitlement spending is financed by public borrowing, **negative government saving reduces private saving.**



The second point that I think the article demonstrated is that **"Deficits Crowd Out Saving and Depress Investment"** which has fueled our technological innovation.

Source: A Stealth Tax on Prosperity By <u>Chris Brightman</u>, <u>Alex Pickard</u> https://www.researchaffiliates.com/publications/articles/1035-stealth-taxon-prosperity

As always, I hope this newsletter serves as a reminder that we have your best interest in mind. We believe in the Japanese "Kaizen", which is the pursuit of continuous improvement. We are continuously working to help you reach your goals with the least risk and time. Please reach out and schedule time to talk with us before the year is over so we can make sure you are on track to hit your goals. Invest Wisely, Live Confidently! - Mike

Tax Corner – 2026 Sunset

Now that the Tax Extension deadline has passed, we wanted to remind you to upload your tax return if you haven't done so yet. To upload a file to our secure system: <u>Click Here</u>.

In 2026, the Trump Era tax changes are set to adjust. This is with both the estate tax and the income tax brackets. In 2026, brackets will adjust back to pre-2017 spots and many of deductions and credits will change. This will include the \$10,000 SALT deduction limit, advisory fees and more.

This means that allowing us to have your tax return may be more valuable now than in the past, as it will allow us to help you make decisions in 2024 and 2025 that may no longer be available in 2026, or vice versa. By having your tax return, it allows us to make sure that the investment decisions and/or retirement decisions we help you make will be more beneficial to you. Just about every financial decision you make has a tax impact, so us understanding your taxes is very beneficial to you and us.

Around the MWA Office

In September we hired a new employee. We want to introduce you to and welcome Miguel Rocas to the team! Miguel will be helping Crystal on the client service team and will be helping Mike, Stephen, and Helen on the marketing team!



We are excited to have him on the team. He has already fit in well and is quick to learn. We hope you have the chance to connect with him soon.

In other news around the office or "virtual office", we recently went through a large redesign of our <u>website</u>. We would welcome any and all feedback on the new site. We plan to use it as a place to house informative

information for clients and non-clients alike. Take a look give us some feedback, you can find it at <u>www.millswealthadvisors.com</u>.

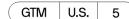


Pictures Worth Looking At



Equities

S&P 500 valuation measures



J.P.Morgan

ASSET MANAGEMENT

S&P 500 Index: Forward P/E ratio

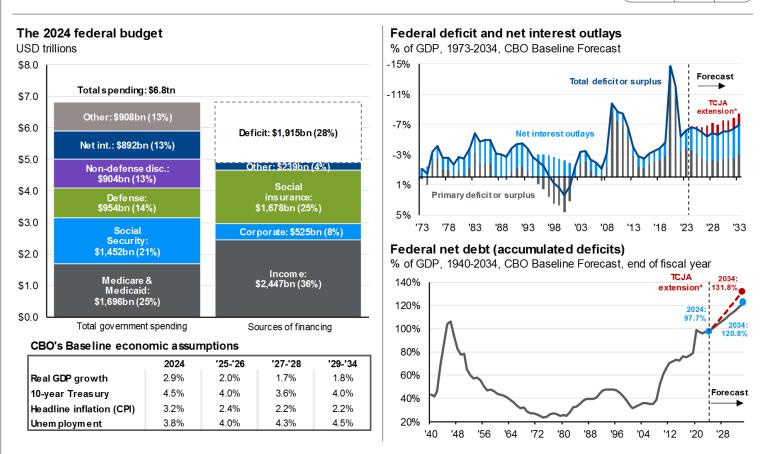


FactSet since January 2022, Average P/E and standard deviations are calculated using 30 years of history. Shiller's P/E uses trailing 10-years of inflationadjusted earnings as reported by companies. Dividend yield is calculated as the next 12-months consensus dividend divided by most recent price. Price-tobook ratio is the price divided by book value per share. Price-to-cash flow is price divided by NTM cash flow. EY minus Baa yield is the forward earnings yield (consensus analyst estimates of EPS over the next 12 months divided by price) minus the Moody's Baa seasoned corporate bond yield. Std. dev. over-/undervalued is calculated using the average and standard deviation over 30 years for each measure. "Averages and standard deviations for divided and P/CF are since November 1995 due to data availability.

Guide to the Markets – U.S. Data are as of September 30, 2024.



Federal finances



Source: CBO, J.P. Morgan Asset Management; (Left) Numbers may not sum to 100% due to rounding; (Top and bottom right) BEA, Treasury Department. Estimates are from the Congressional Budget Office (CBO) June 2024 An Update to the Budget Outlook: 2024 to 2034. "Other" spending includes, but is not limited to, health insurance subsidies, income security and federal civilian and military retirement. Years shown are fiscal years. "Adjusted by JPMAM to include estimates from the CBO May 2024 report "Budgetary Outcomes Under Alternative Assumptions About Spending and Revenues" on the extension of TCJA provisions. Forecasts are not a reliable indicator of future performance. Forecasts, projections and other forward-looking statements are based upon current beliefs and expectations. They are for illustrative purposes only and serve as an indication of what may occur. Given the inherent uncertainties and risks associated with forecasts, projections or other forward-looking statements, actual events, results or performance may differ materially from those reflected or contemplated. *Guide to the Markets – U.S.* Data are as of September 30, 2024.

J.P.Morgan Asset management

GTM

U.S.

24

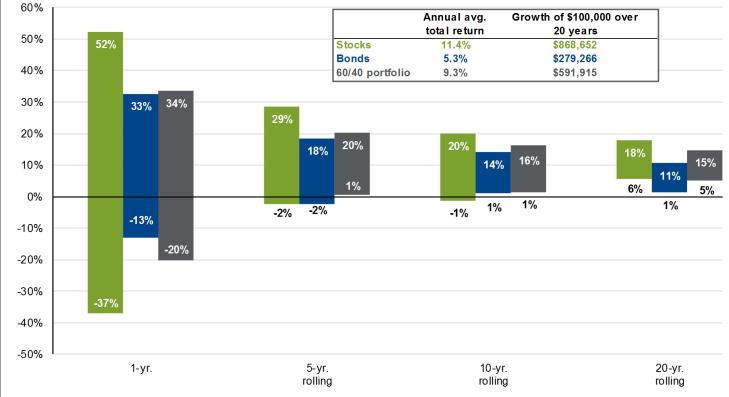
Economy

>

Time, diversification and the volatility of returns

GTM U.S. 64

Range of stock, bond and blended total returns Annual total returns, 1950-2023



Source: Bloomberg, FactSet, Federal Reserve, Robert Shiller, Standard & Poor's, Strategas/Ibbotson, J.P. Morgan Asset Management. Returns shown are based on calendar year returns from 1950 to 2023. Stocks represent the S&P 500 Shiller Composite for periods prior to 1936 and the S&P 500 thereafter. Bonds represent Strategas/Ibbotson for periods prior to 1976 and the Bloomberg Aggregate thereafter. Growth of \$100,000 is based on annual average total returns from 1950 to 2023. *Guide to the Markets – U.S.* Data are as of September 30, 2024.

J.P.Morgan

Investing Principles

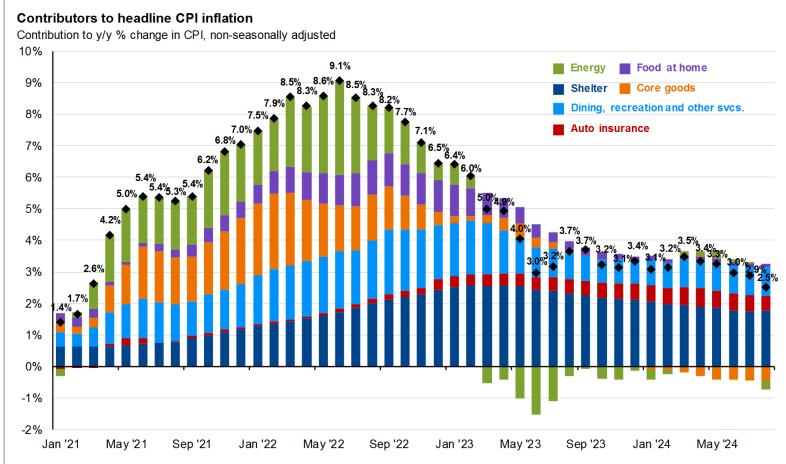


Economy

Inflation components

GTM U.S. 29

ASSET MANAGEMENT

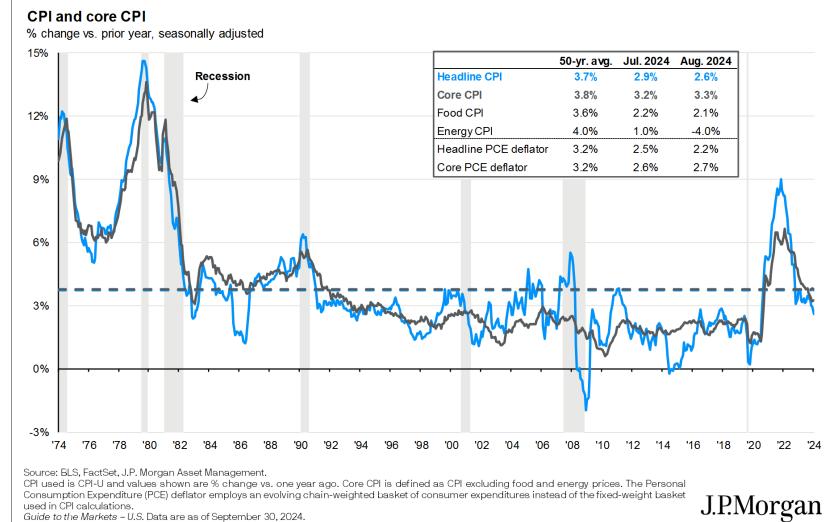


Source: BLS, FactSet, J.P. Morgan Asset Management. Contributions mirror the BLS methodology on Table 7 of the CPI report. Values may not sum to headline CPI figures due to rounding and underlying calculations. "Shelter" includes owners' equivalent rent, rent of primary residence and home insurance. "Food at home" includes alcoholic beverages. *Guide to the Markets - U.S.* Data are as of September 30, 2024.



Inflation



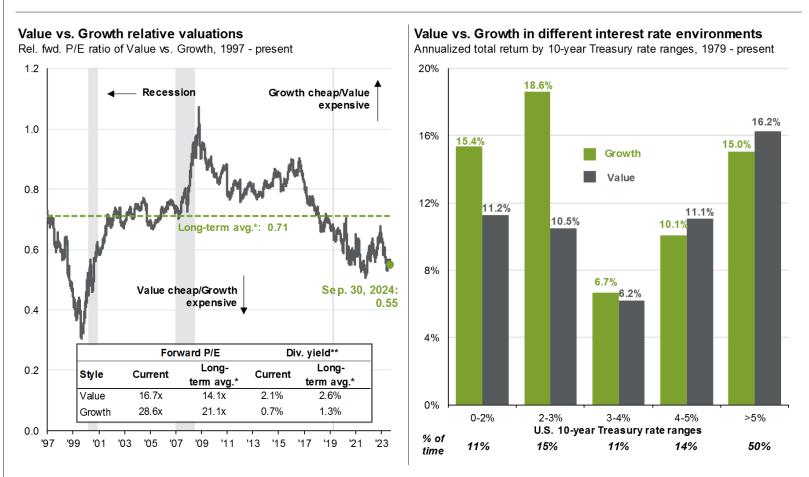


Consumption Expenditure (PCE) deflator employs an evolving chain-weighted basket of consumer expenditures instead of the fixed-weight basket used in CPI calculations. Guide to the Markets - U.S. Data are as of September 30, 2024.

ASSET MANAGEMENT

Economy

Value vs. Growth: Valuations and interest rates



Source: FactSet, FTSE Russell, NBER, J.P. Morgan Asset Management.

Growth is represented by the Russell 1000 Growth Index and Value is represented by the Russell 1000 Value Index. (Left) *Long-term averages are calculated monthly since December 1997. **Dividend yield is calculated as the next 12-month consensus dividend divided by most recent price. (Right) Returns are calculated by annualizing the average monthly performance during each interest rate range. *Guide to the Markets – U.S.* Data are as of September 30, 2024.



GTM

U.S.

9

9

Equities